



**Investors Meeting
2010 Results**

**London
March 29TH, 2011**

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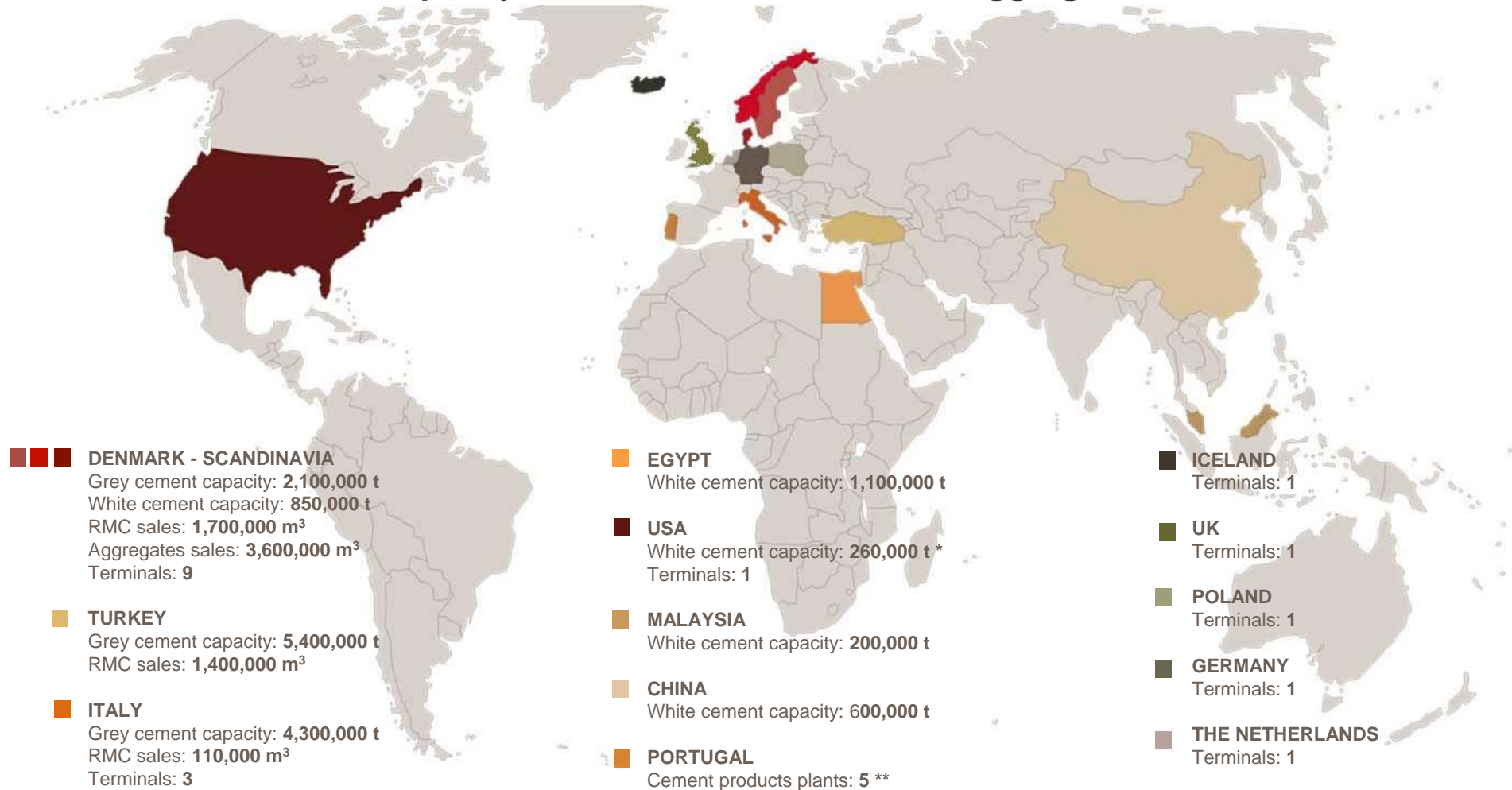
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For further information please contact our Investor Relations Office:

T +39 06 32493227 F +39 06 32493277 E invrel@cementirholding.it

GROUP OVERVIEW

Cementir Holding operates production plants in 15 countries
 ~ 15 mt of cement capacity; 3.2 m of Rmc and 3.6 m of aggregates sold in 2010



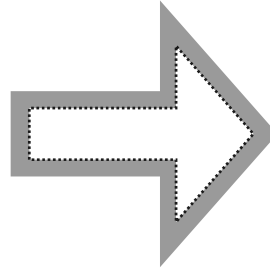
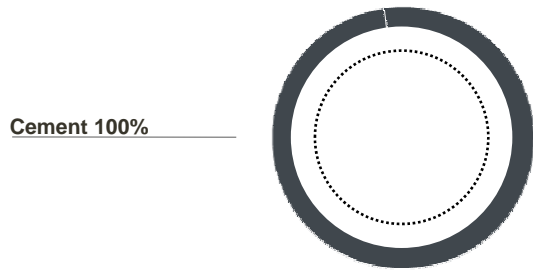
Successful expansion of Cementir Holding from local to global player...

Since 2001 over Euro 1.1 billion invested to increase geographical diversification: today 85% of sales derive from international operations

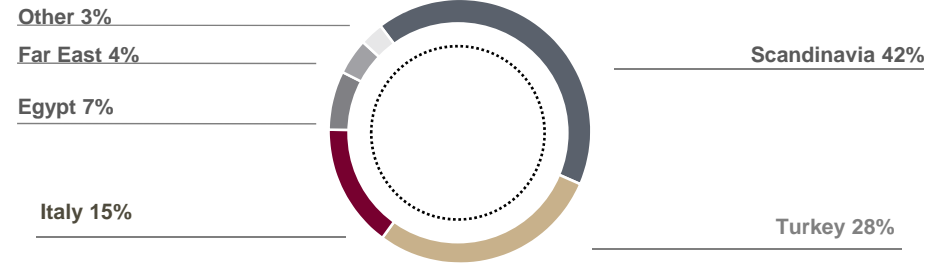
2001 Sales by geography



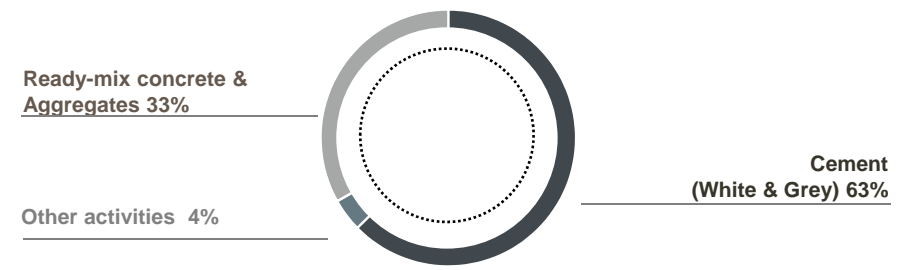
2001 Sales by product



2010 Sales by geography



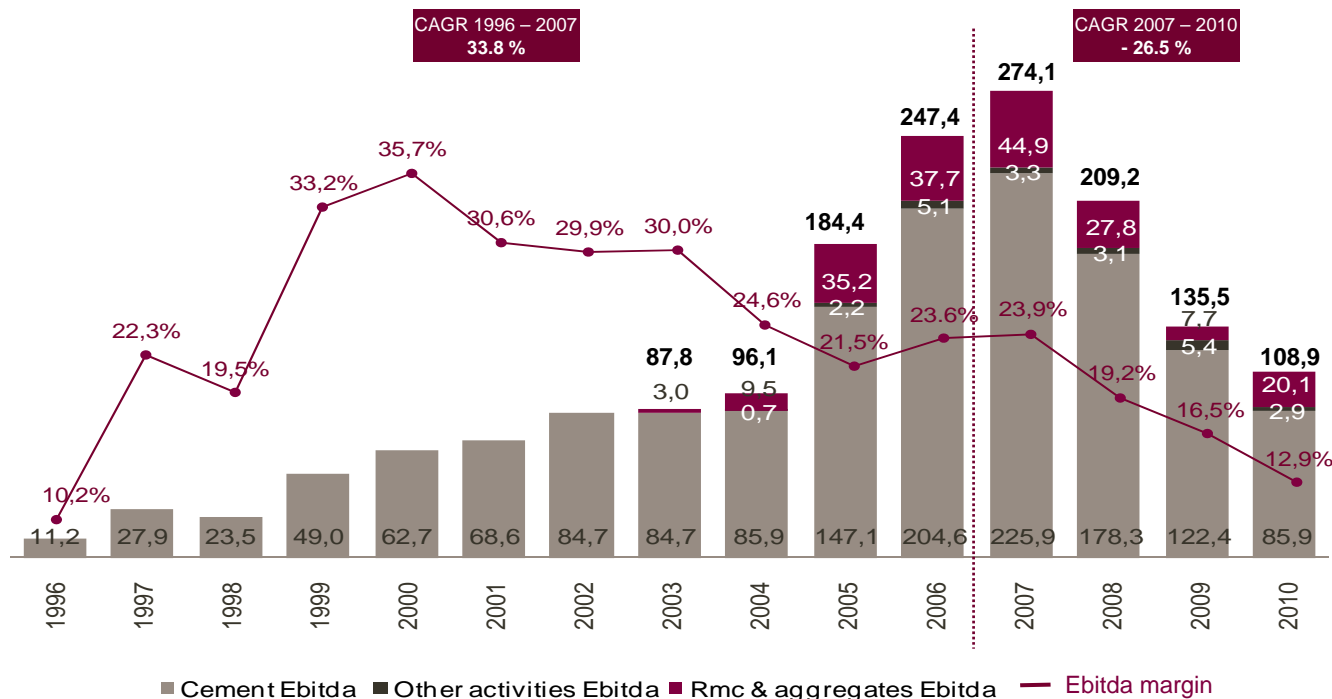
2010 Sales by product



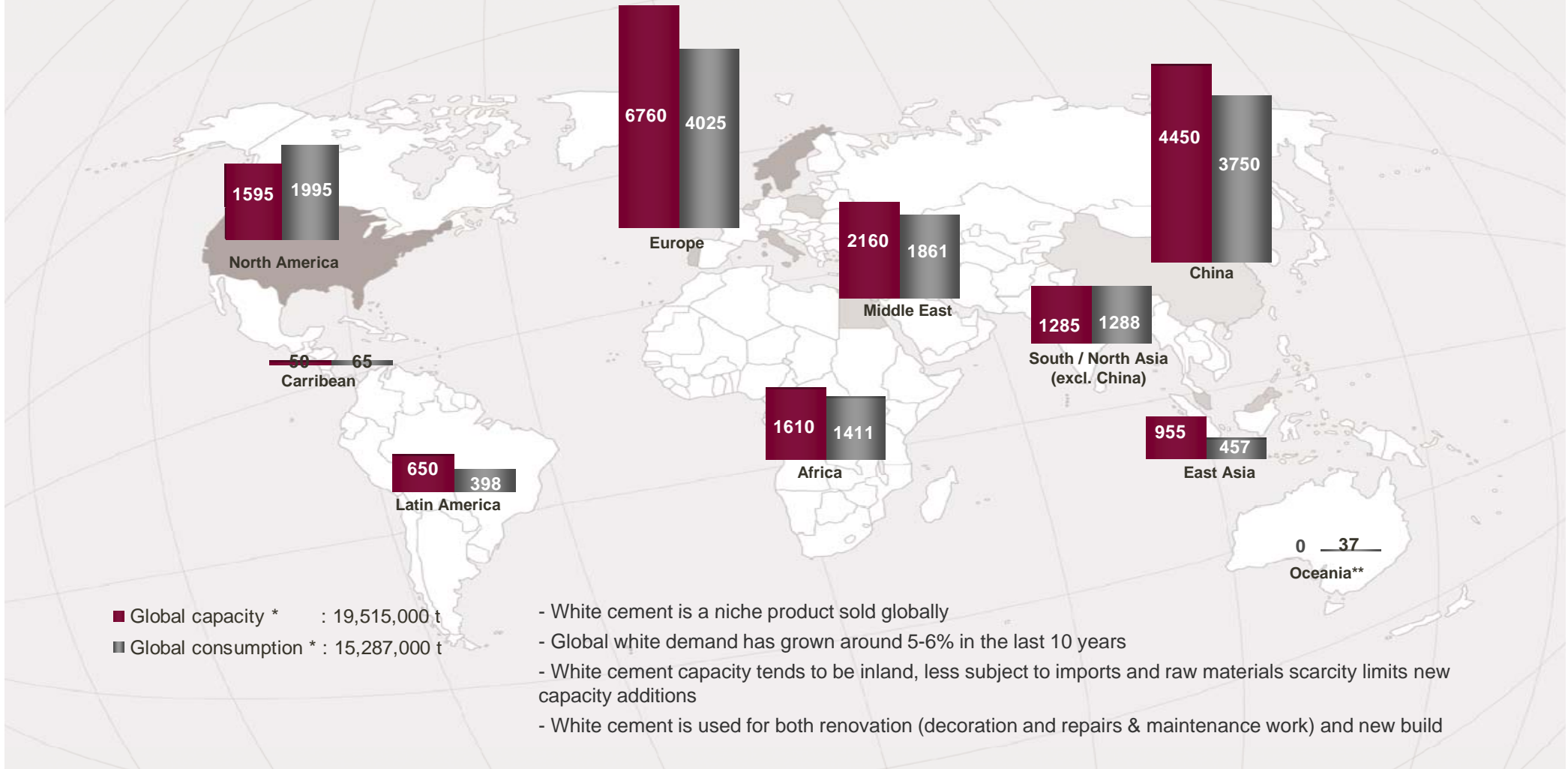
Historical performance

- Cementir Holding has grown significantly through acquisitions, entirely financed by cash flow and debt
- From 2007, challenging market conditions in main geographies (Italy, Turkey and Nordics) impacted on profitability
- Since 2005 product mix has changed due to lower margin businesses in the portfolio (ready-mix/ aggregates)

Ebitda breakdown by business segment (1996 – 2010)



Cementir Holding is #1 worldwide with 3m tons of production capacity



■ Global capacity * : 19,515,000 t
 ■ Global consumption * : 15,287,000 t

- White cement is a niche product sold globally
- Global white demand has grown around 5-6% in the last 10 years
- White cement capacity tends to be inland, less subject to imports and raw materials scarcity limits new capacity additions
- White cement is used for both renovation (decoration and repairs & maintenance work) and new build

* Source: Cementir Holding estimates (2009)

** Excluding white cement produced in Oceania has high iron content, therefore whiteness does not exceed 90% (called off-white)

2010 RESULTS HIGHLIGHTS

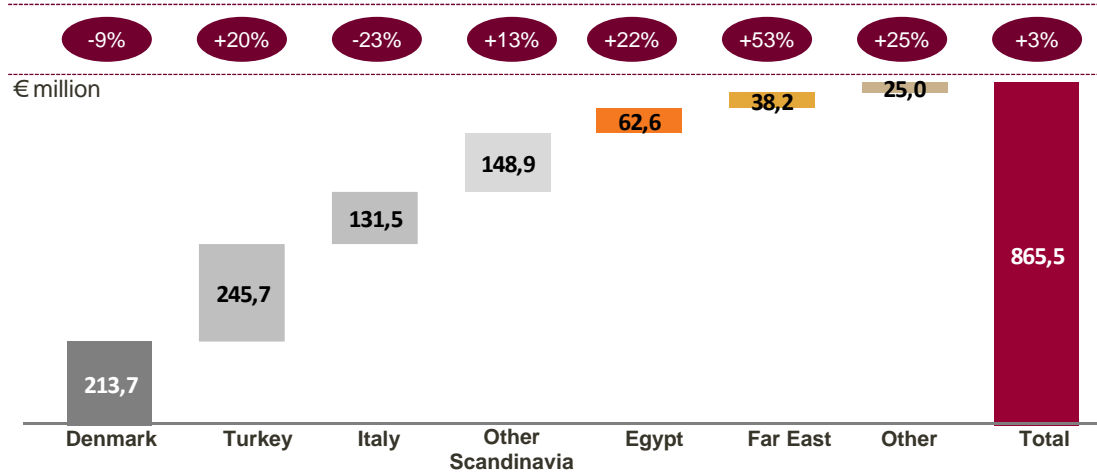
2010 and Q4 results

P&L (EUR '000)	FY 2010	FY 2009	Chg %	Q4 2010	Q4 2009	Chg %
Sales	842,260	822,473	2.4%	211,355	192,497	9.8%
Raw Materials and Fuels	(400,071)	(355,999)	12.4%	(107,344)	(82,821)	29.6%
Personnel costs	(145,267)	(147,918)	-1.8%	(40,294)	(35,682)	12.9%
Other operating costs	(211,243)	(197,735)	6.8%	(62,463)	(52,852)	18.2%
Ebitda	108,930	135,491	-19.6%	24,558	35,342	-30.5%
Ebitda Margin	12.9%	16.5%		11.6%	18.4%	
D&A	(86,409)	(83,354)	3.7%	(22,039)	(22,812)	-3.4%
Ebit	22,521	52,137	-56.8%	2,519	12,530	-79.9%
Ebit Margin	2.7%	6.3%		1.2%	6.5%	
Financial result	3,384	(4,106)		(4,288)	(2,645)	
Profit before tax	25,905	48,031	-46.1%	(1,769)	9,885	-117.9%
Taxes	(8,306)	(13,688)				
Net Profit	17,599	34,343	-48.8%			
Group Net Profit	9,344	29,842	-68.7%			

Volumes sold (million)	FY 2010	FY 2009	Chg %	Q4 2010	Q4 2009	Chg %
Grey and white cement (t)	10.01	9.64	3.9%	2.45	2.34	4.7%
Rmc (m3)	3.19	3.07	3.6%	0.84	0.79	6.2%
Aggregates (t)	3.61	4.08	-11.6%	0.89	1.07	-17.2%

Countries contributions to yoy growth of Revenues and Ebitda

Revenue contribution

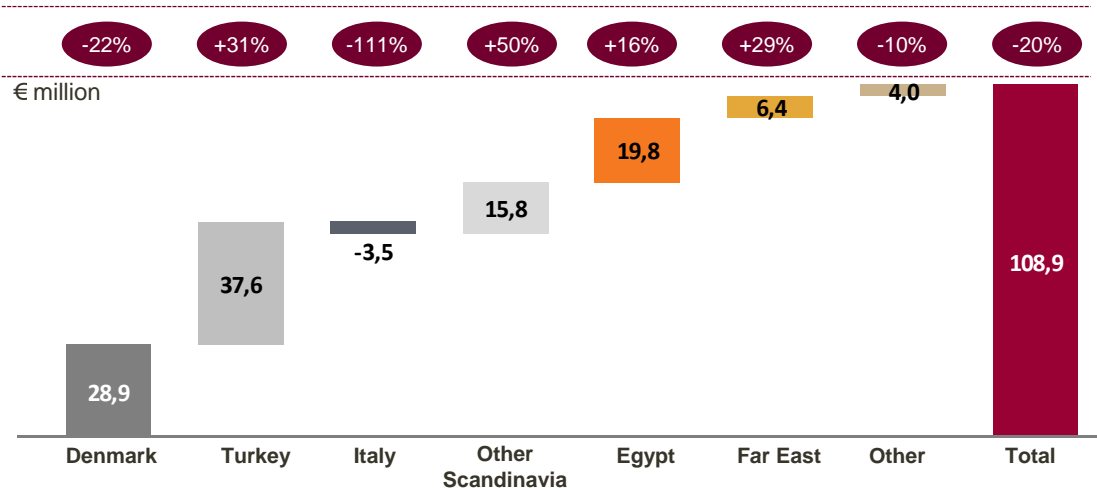


● YoY change (%)

- Denmark: because of declining construction activities in Denmark, lower volumes of both domestic cement and rmc negatively impacted revenues and Ebitda

- Turkey: the environment improved in H2 2010 and local prices recovered. Appreciation of TRY (around 7%) contributed to Euro-denominated results

Ebitda contribution



- Italy: suffered from severe price decline and low level of cement consumption

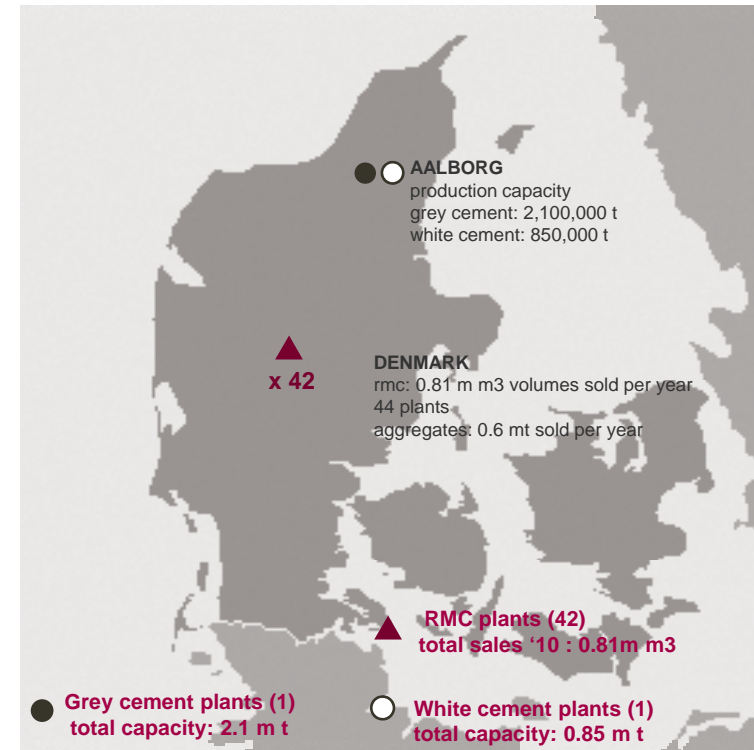
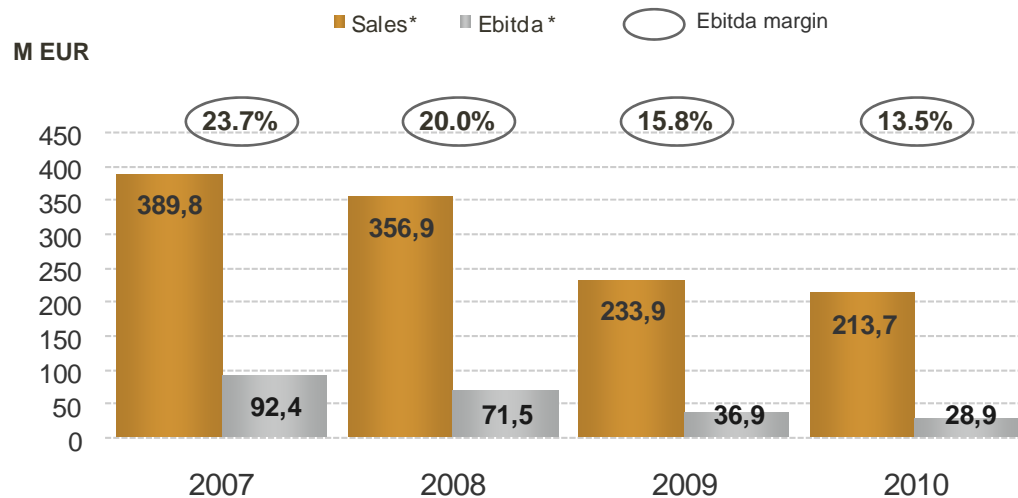
- Far East: benefited from perimeter change in China and good trading conditions in Malaysia

- Egypt: increased capacity and high production efficiency contributed to strong performance in 2010

Denmark

Cementir Holding is the only cement producer and #1 in RMC

- Domestic building activity declined by around -12%, with cement volumes down 9% y-o-y, exacerbated by harsh weather in H1
- Per capita cement consumption today is back to '93 (200 kg/capita), one of the lowest in OECD countries
- Overall cement volumes were flat y-o-y, thanks to a 16% increase in white and grey exports
- With 42 RMC plants, Unicon commands the leading position in Danish readymix, which suffered from a sharp volume drop in 2010
- Overall Net Sales decreased y-o-y by -9%, Ebitda by -22%

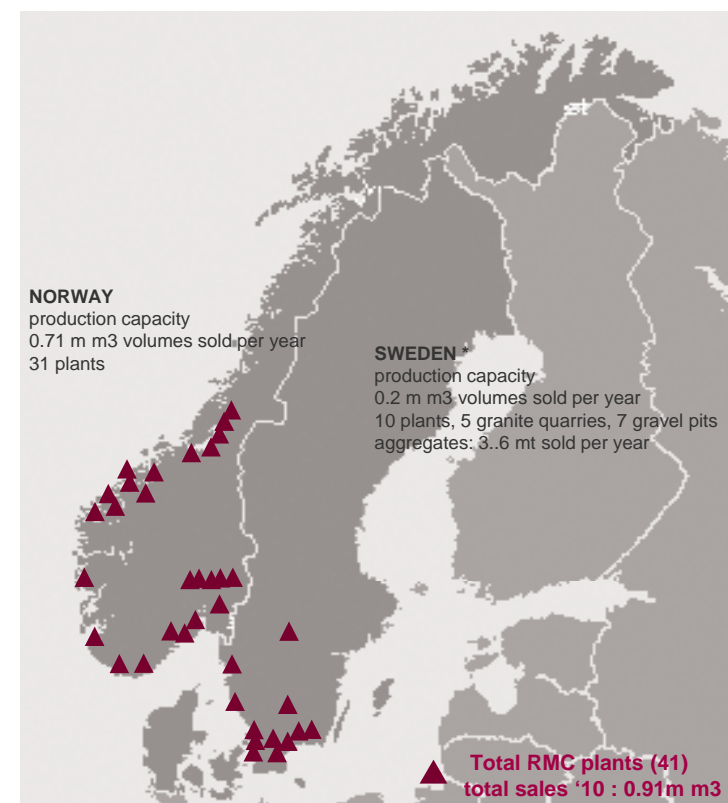
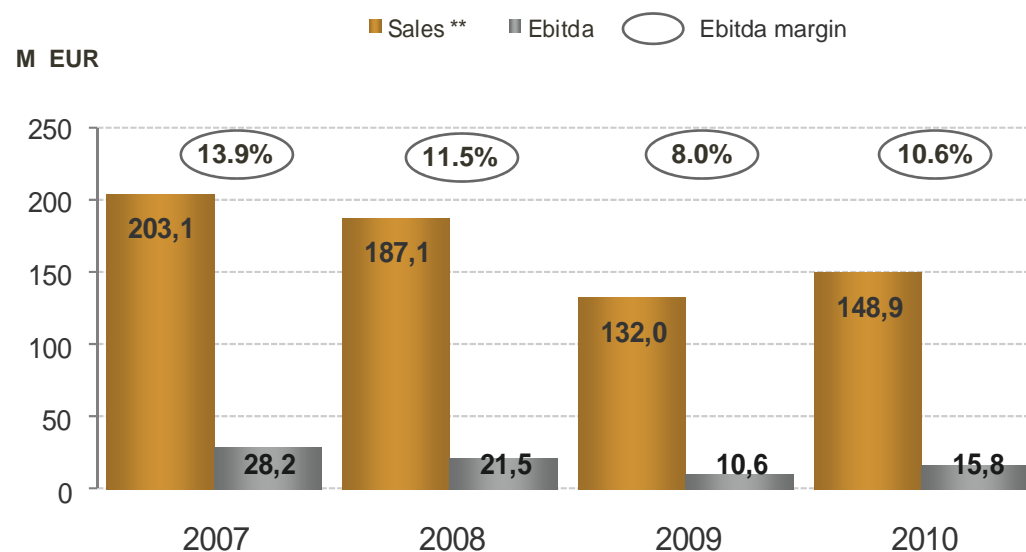


Other Scandinavia

Cementir Holding is the #1 RMC player in Norway and a leading player in Sweden

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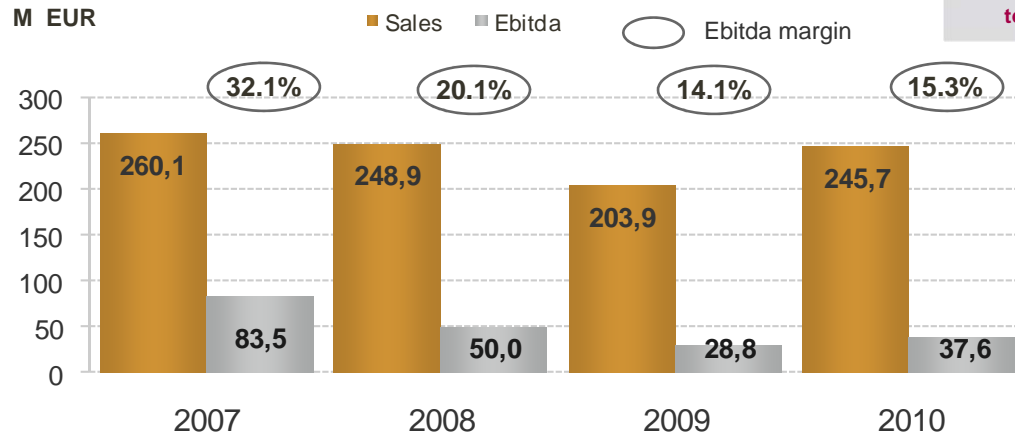
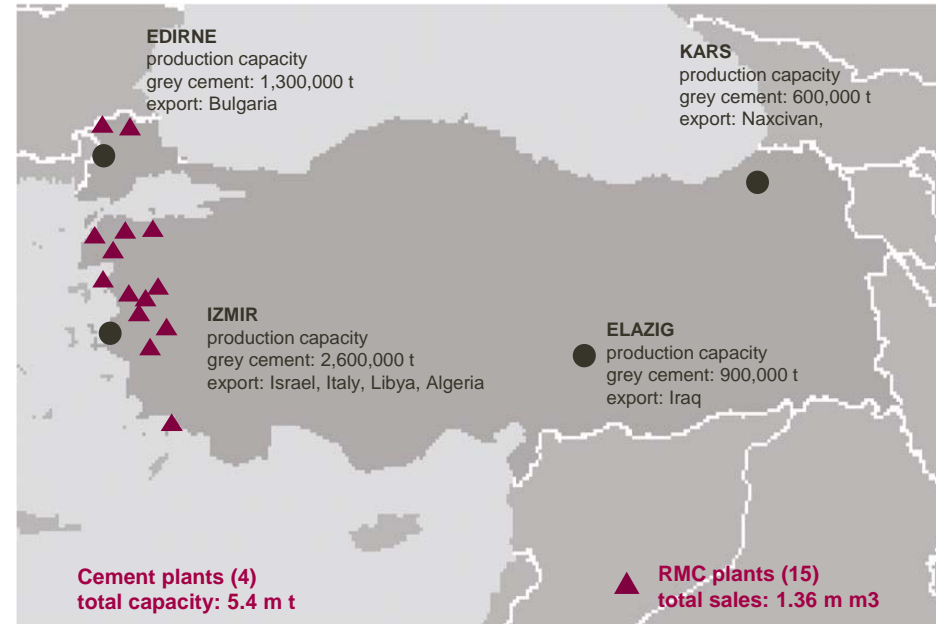
- Unicon (***) is the leading RMC player in Scandinavia
- In 2010 in Norway and Sweden ready-mix volumes increased by +5.4% and +6.3%, respectively; prices were modestly higher, thanks also to currency appreciation
- Aggregates volumes were below last year due to the termination of some infrastructure projects
- Yearly Net Sales increased y-o-y by +13%, Ebitda by +50% with better margins



Turkey

Cementir Holding is the 1st international cement producer and #3 overall

- Strong economic momentum: due to infrastructure spending and low interest rates by historical standards underpinning residential demand
- In 2010 total volumes were moderately up, with higher domestic volumes percentage
- Domestic prices started to recover after having been under pressure in the last two years
- Net Sales increased y-o-y by +20%, Ebitda by +31%, also thanks to TRY/ EUR +7% appreciation

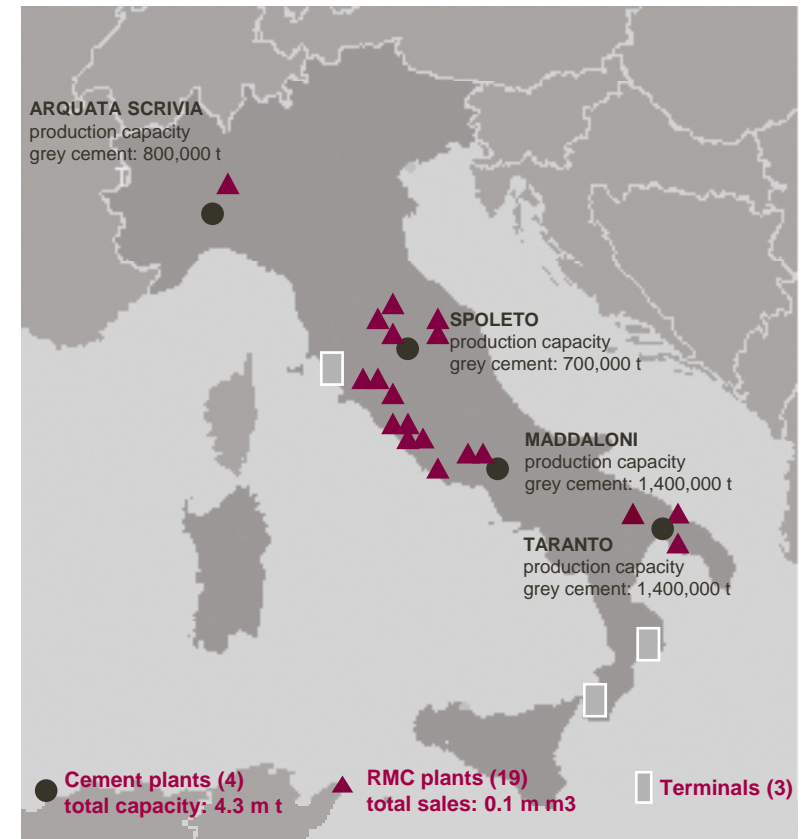
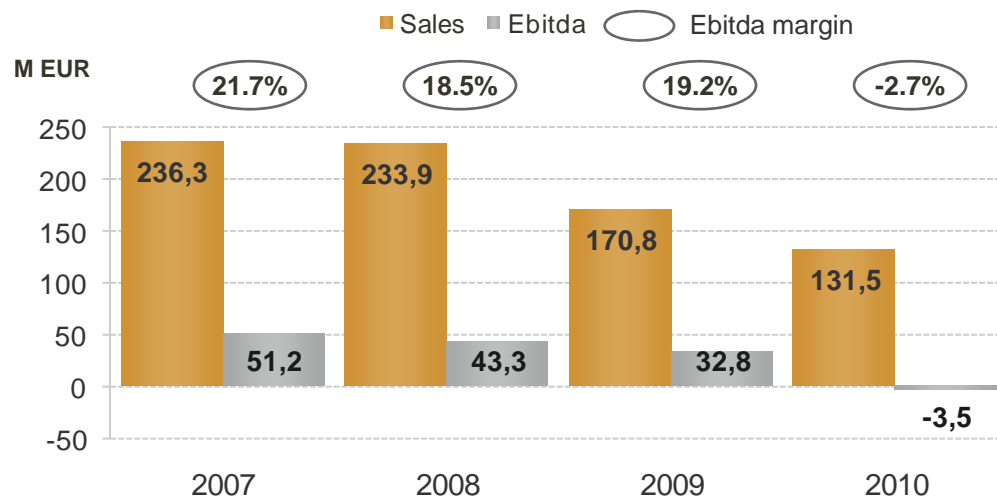


- Waste is strategically important to reduce fossil fuels impact on cement and to lower overall energy costs
- € 60m three year investment plan in both Hazardous and Municipal waste with a run-rate Ebitda of around €16m from 2013
- Landmark 25-year contract to manage and process 700,000 tons per annum of Istanbul municipality solid waste (14% of total municipal waste of the capital).
- Cementir's first mover advantage should help secure a leading position in the almost "virgin" market of Turkish waste management
- A new business model based on waste separation, recycling, RDF & biomass production can be replicated within Cementir Holding production footprint

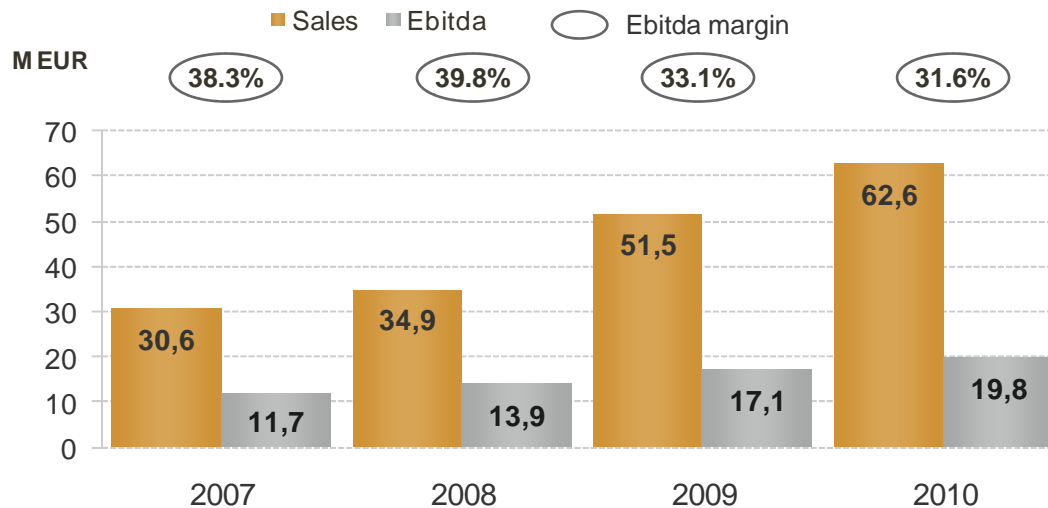
Italy

Cementir Holding is the 4th cement producer

- In 2010 cement volumes declined with a sharp deterioration in prices from Q2 onwards
- Net Sales declined by -23% y-o-y, Negative Ebitda of € -3.5m
- Cement market remains weak in 2011: no demand recovery in the residential sector; infrastructure spending will be constrained by fiscal austerity measures
- 14 new RMC plants acquired from Italcementi at the end of November as part of an asset swap
- Taranto revamping project to impact cash flow in 2012-2013



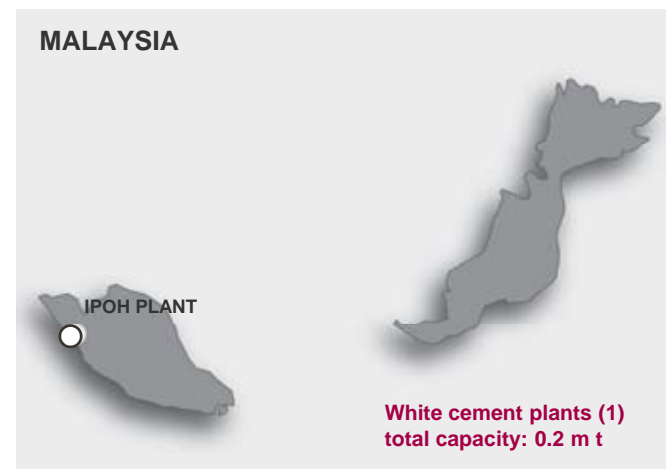
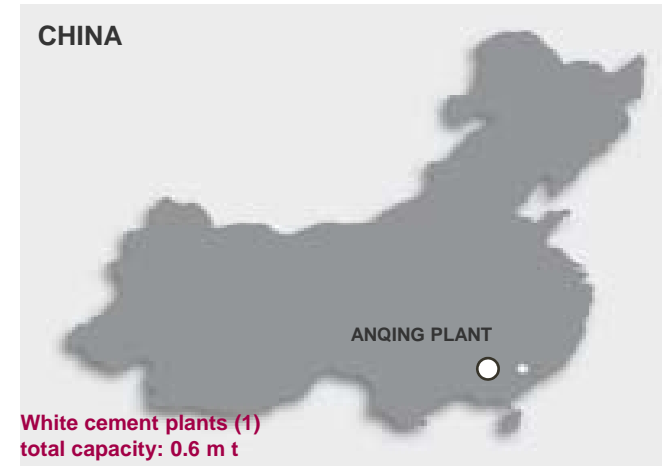
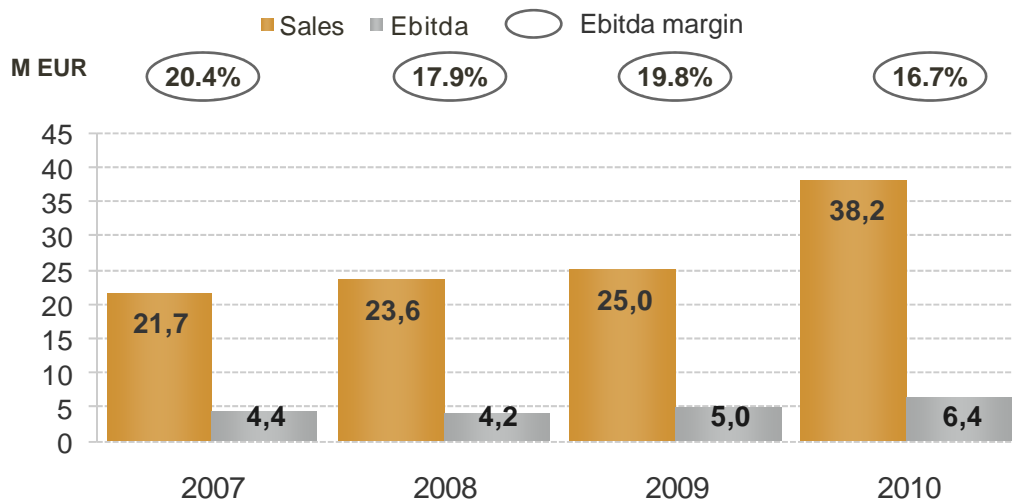
- Robust performance in 2010 with double-digit volume increase (perimeter change)
- New entrant in the white cement market led to pressure on prices from Q4 2010
- Net Sales increased y-o-y by +22%, Ebitda by +16% (highest Ebitda margin in the Group)
- In 2011 geopolitical uncertainties will dominate the scene. Visibility remains extremely low



Far East

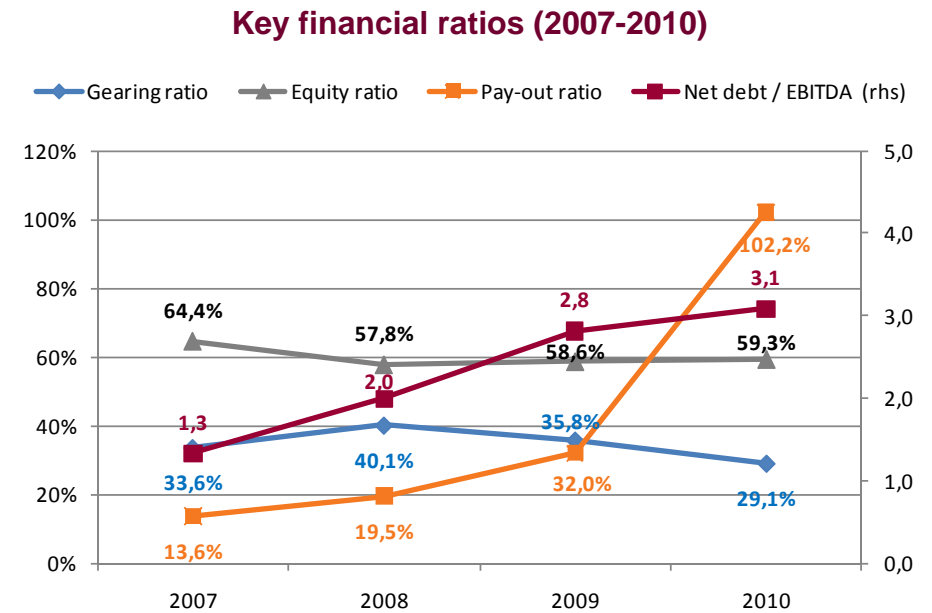
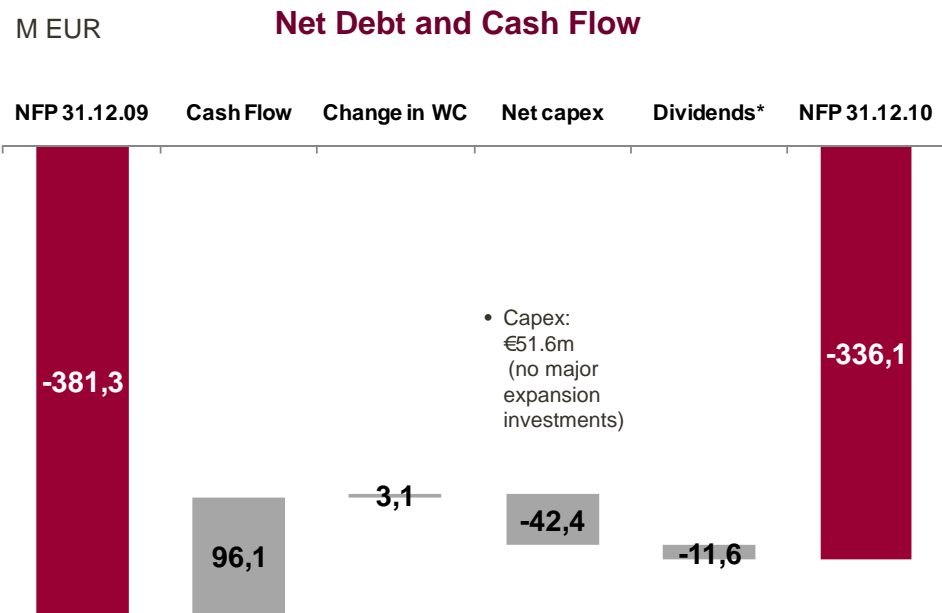
Cementir Holding is one of the leading producer in domestic white cement

- China: new capacity came on stream in Q1 2010; sales up both in the domestic and in the clinker export market
- Malaysia: good performance with higher exports mainly to Australia, Vietnam, South Korea and Singapore
- Far East total Net Sales increased y-o-y by +53%, Ebitda by +29%, helped also by currency appreciation



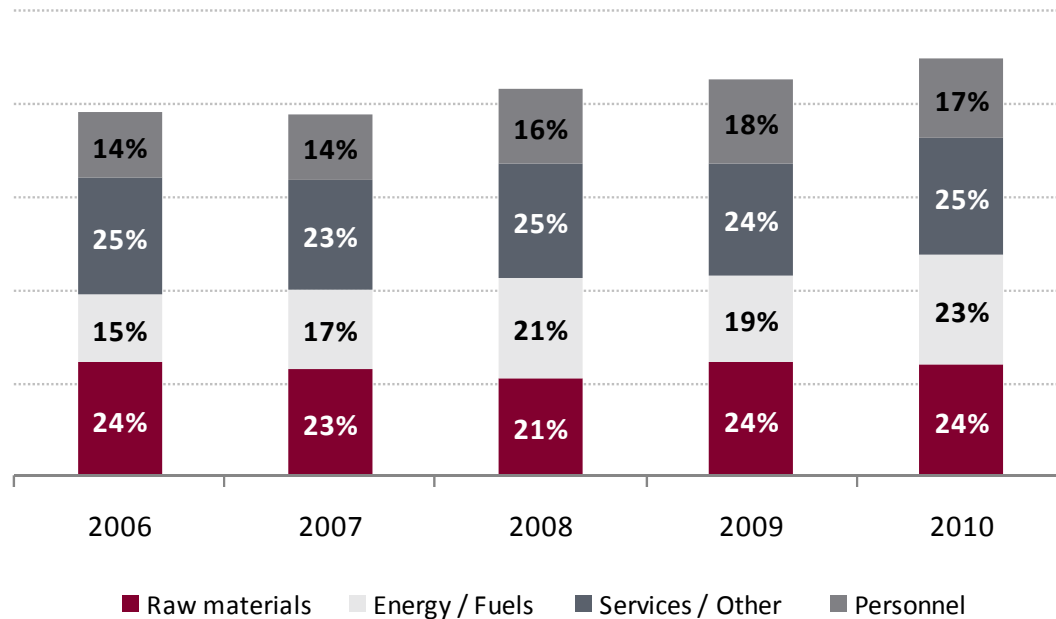
Net Debt, Cash Flow and Dividends

- Cementir Holding generated strong cash flow, achieving a debt reduction of € 45m in 2010, despite negative Ebitda dynamics
- Sound financial profile: Group gearing ratio improved significantly to 29% at the end of 2010, vs. 40.1% at 31 December 2008
- Comfortable Equity ratio and Net debt / Ebitda compared to industry standards
- Dividend pay- out reached 102.2% in 2010 with Dividend per share down from €0.12 in 2007 to €0.06 in 2010 (unchanged compared to 2009)



- Energy and Fuels costs increase from 15% to 23% of Revenues between 2006 and 2010
- Restructuring program and personnel cost control only partially offset higher fuel costs
- Group Ebitda margin declined from 16.5% to 12.9% in the period

Cash costs / Total Revenues



- Fuel prices grew by 7.8% compared to 2009; other inputs (coal, pet coke, gas) increased too
- Total fuels and electricity costs increased yoy by +36% and +16%. respectively
- Deep restructuring program started in 2008 has reduced total headcount from over 4.000 to 3.200
- In 2010 total personnel costs declined by -1.8% Y-o-Y

Appendix

Group structure and main shareholders*

- Caltagirone Spa Group is a family-controlled industrial concern with aggregated '10 sales of over € 1.4 bn
- The Group holds financial investments in several quoted companies

